

Beating the Crisis

Win or Lose



Robert Vartevanian

Partner, Financial Advisory Services,
KPMG in Russia & CIS

Head of M&A, Russia & CIS

Qualification

BSC (Honours) London School of Economics


FSA FSDR Registered

Experience

Robert has been working at KPMG in Russia and the CIS since 2008. At the time he is Head of M&A group, KPMG in Russia and the CIS.

Robert has over 20 years investment banking experience. 10 years in Debt Capital Markets with NatWest Markets (now RBS) where, inter alia, he worked on the early USSR syndicated loan deals; 9 years with UBS Investment Bank (IB) in Corporate Finance with experience in M&A and Equity Capital Markets; two years at Close Brothers Corporate Finance and, in the most recent past (2005-07), a dedicated focus on the reorganization and realization of substantial assets of a major Russian Investment Holding Company.

Robert has experience in listings and capital raising, including public and private equity, hybrid and quasi-equity capital. He also has extensive M&A experience in both public and private company situations in Russia and across Europe.



At UBS IB he held positions in the Financial Structuring and Corporate Analysis and Structuring Teams.

Robert's restructuring experience also includes public company situations involving both non-distressed releveraging, and also delistings, debt-for -equity swaps and distressed sales, acting as project director and focal point for lenders, public market shareholders, regulators and as the lead adviser for the subject companies.