

Beating the Crisis

Win or Lose



Lilia Zaitseva

Director,
Transaction Services,
Moscow

Qualification


BSc, Moscow State University, Russia

Diploma in International Business, University of Bristol, the UK and Ecole Nationale des Ponts et Chaussees, France

Member of ACCA (Association of Chartered Certified Accountants), UK

Experience

Lilia has extensive advisory experience, working with KPMG for more than ten years in Russia and the UK. She joined Transaction Services in London in 2001 prior to relocating to Moscow. Lilia has worked on a number of transaction assignments, including cross-border and domestic acquisition due diligence, completion accounts and UK stock exchange reporting. She participated in the working capital review for the listing of LUKOIL shares on the London Stock Exchange, co-managed together with TS London several large cross-border due diligence assignments for BP in Russia. Her recent transaction experience includes acquisition due diligence assignments in the heavy machinery, transport, media and advertising sectors for Russian and international investors



Advised a leading international bank on proposed refinancing of the debt portfolio of a highly geared scrap metal processing group in Russia by performing focused due diligence procedures.